



DFIN CASE STUDY

How we helped a healthcare company get and stay deal ready to go public and close a secondary offering

DFIN
Venue®

biote®

CORPORATE SNAPSHOT

Biote is on a mission to change healthcare for the better by helping providers fight the early indicators of aging on a patient-by-patient basis.



2,800

Trained medical
clinics



6,400

Trained healthcare
providers

CHALLENGE

Easily organizing & securely sharing 1,000+ documents with stakeholders.

Biote needed to prepare for due diligence, but relevant information was scattered across multiple systems with different folder and file structures. This promised to make managing due diligence items extremely time consuming.

Also, their legacy systems did not efficiently support securely sharing documents with external users, so they would not be able to deliver requested information to every stakeholder.



SOLUTION

Venue saves time & money getting & staying deal ready

Biote uses Venue corporate repositories to get and stay ready for business opportunities. Whenever the need to execute a deal happens, they easily launch ready-to-use Venue virtual data rooms. This allows the secure sharing of sensitive information with every stakeholder to accelerate closes. The documents in Biote’s data rooms are preserved by their corporate repository for leveraging during future deals and supporting potential audits.



COMPLETE & EASY-TO-USE SOLUTION
Includes dedicated software & deal support experts



SECURE SHARING WITH EXTERNAL USERS
Support stakeholders while safeguarding information



SAVE TIME & ACCELERATE DEALS
Leverage corporate repository to quickly launch data rooms

In our opinion, the unaudited interim condensed consolidated financial statements contain all adjustments (consisting of only normal recurring adjustments) necessary to present fairly, **↑**

010-Cover
Josh Duncan Today - 11:16 AM

030-Balance Sheets
Stan Smith Today - 9:55 AM

040-Statements of Operations
Amy Flannery Today - 12:29 AM

Do you want to replace this workbook?

Original	Updated
11 Tables	11 Tables
105 Items	105 Items

Our consolidated financial statements as of **September 30, 2020** reflect the results of operations for the three months ended **March 31, 2020**, and for the three months ended **September 30, 2020**. Operating results for the three months ended **March 31, 2020** and **September 30, 2020** are not necessarily indicative of results that may be expected for the full year ended **December 31, 2020**.

Assets
Current Assets:
Cash
Accounts receivable
Prepaid expenses
Total current assets
Property and equipment

“

Without Venue, I don't know how we would organize and maintain over a thousand due diligence documents. The user-friendly platform helps keep our corporate records centralized and easy to access. We recently needed to prepare for a secondary offering during the end-of-year holidays. Venue allowed us to efficiently leverage our existing data and quickly launch the virtual data room to complete the offering.”

MARYBETH CONLON

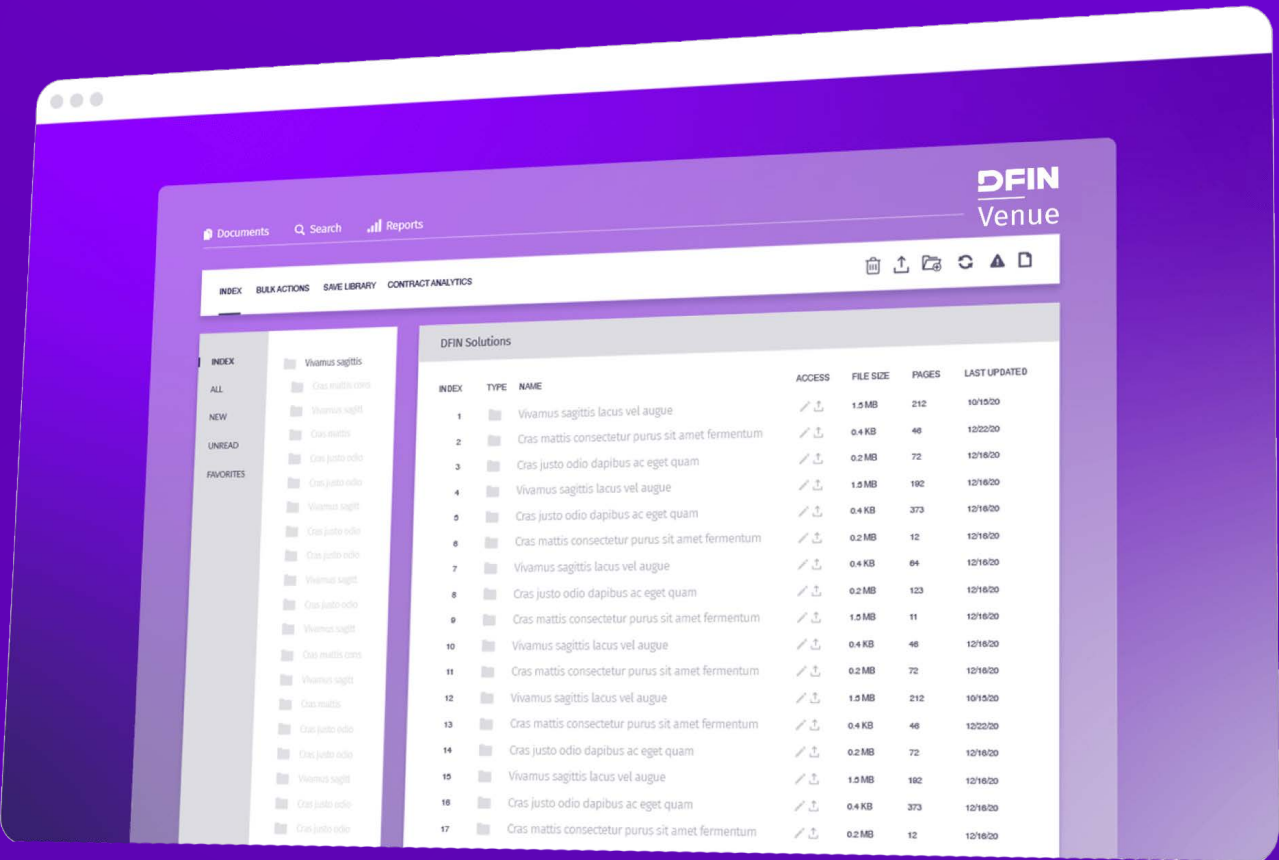
VP, Business Development and General Counsel
Biote





The virtual data room built for deals.

Accelerate your deal process securely with our award-winning virtual data room. Our purpose-built virtual data rooms are reinforced by our regional experts and continually optimized for security, productivity, and usability.



AFFORDABLE SOLUTION
Saves money with transparent pricing for a complete solution



CONVENIENT
Lightning-quick set up with simple bulk uploads and folder views



SECURE
Protects data with encryption, watermarking, and anti-malware scans



EFFICIENT WORKFLOWS
Streamlines to save time, accelerate progress, and schedule reporting



INTELLIGENT INSIGHT
Delivers instant reporting on viewed content with real-time analytics



EXPERT RESOURCES
Leverages regional project manager and 24/7/365 client services



Get in touch

DFINsolutions.com

NORTH AMERICA: +1 800 823 5304

APAC: +852 2522 3803

EMEA: +44 203 047 6100

LATAM: +55 11 3031 6327