



DFIN CASE STUDY

How we helped a healthcare company get and stay deal ready to go public and close a secondary offering

DFIN
Venue®

biote®

CORPORATE SNAPSHOT

Biote is on a mission to change healthcare for the better by helping providers fight the early indicators of aging on a patient-by-patient basis.



2,800

Trained medical clinics



6,400

Trained healthcare providers

CHALLENGE

Easily organizing & securely sharing 1,000+ documents with stakeholders.

Biote needed to prepare for due diligence, but relevant information was scattered across multiple systems with different folder and file structures. This promised to make managing due diligence items extremely time consuming.

Also, their legacy systems did not efficiently support securely sharing documents with external users, so they would not be able to deliver requested information to every stakeholder.



SOLUTION

Venue saves time & money getting & staying deal ready

Biote uses Venue corporate repositories to get and stay ready for business opportunities. Whenever the need to execute a deal happens, they easily launch ready-to-use Venue virtual data rooms. This allows the secure sharing of sensitive information with every stakeholder to accelerate closes. The documents in Biote's data rooms are preserved by their corporate repository for leveraging during future deals and supporting potential audits.



COMPLETE & EASY-TO-USE SOLUTION

Includes dedicated software & deal support experts



SECURE SHARING WITH EXTERNAL USERS

Support stakeholders while safeguarding information



SAVE TIME & ACCELERATE DEALS

Leverage corporate repository to quickly launch data rooms

In our opinion, the unaudited interim condensed consolidated financial statements contain all adjustments (consisting of only normal recurring adjustments) necessary to present fairly, 

010-Cover

Josh Duncan Today - 11:16 AM 

030-Balance Sheets

Stan Smith Today - 9:55 AM

040-Statements of Operations

Amy Flannery Today - 12:29 AM

Do you want to replace this workbook?

Original Updated

11 Tables **11** Tables

105 Items **105** Items



Our consolidated financial statements as of **September 30, 2020** represent the results of operations for the three months ended **March 31, 2020**, September 30, 2020, and for the three months ended March 31, 2020. Operating results for 2020 are not necessarily indicative of results that may be expected for the three months ended March 31, 2021, and September 30, 2021.

Assets

Current Assets:

Cash

Accounts receivable

Prepaid expense

Total current assets

Building and land

“

Without Venue, I don't know how we would organize and maintain over a thousand due diligence documents. The user-friendly platform helps keep our corporate records centralized and easy to access. We recently needed to prepare for a secondary offering during the end-of-year holidays. Venue allowed us to efficiently leverage our existing data and quickly launch the virtual data room to complete the offering.”

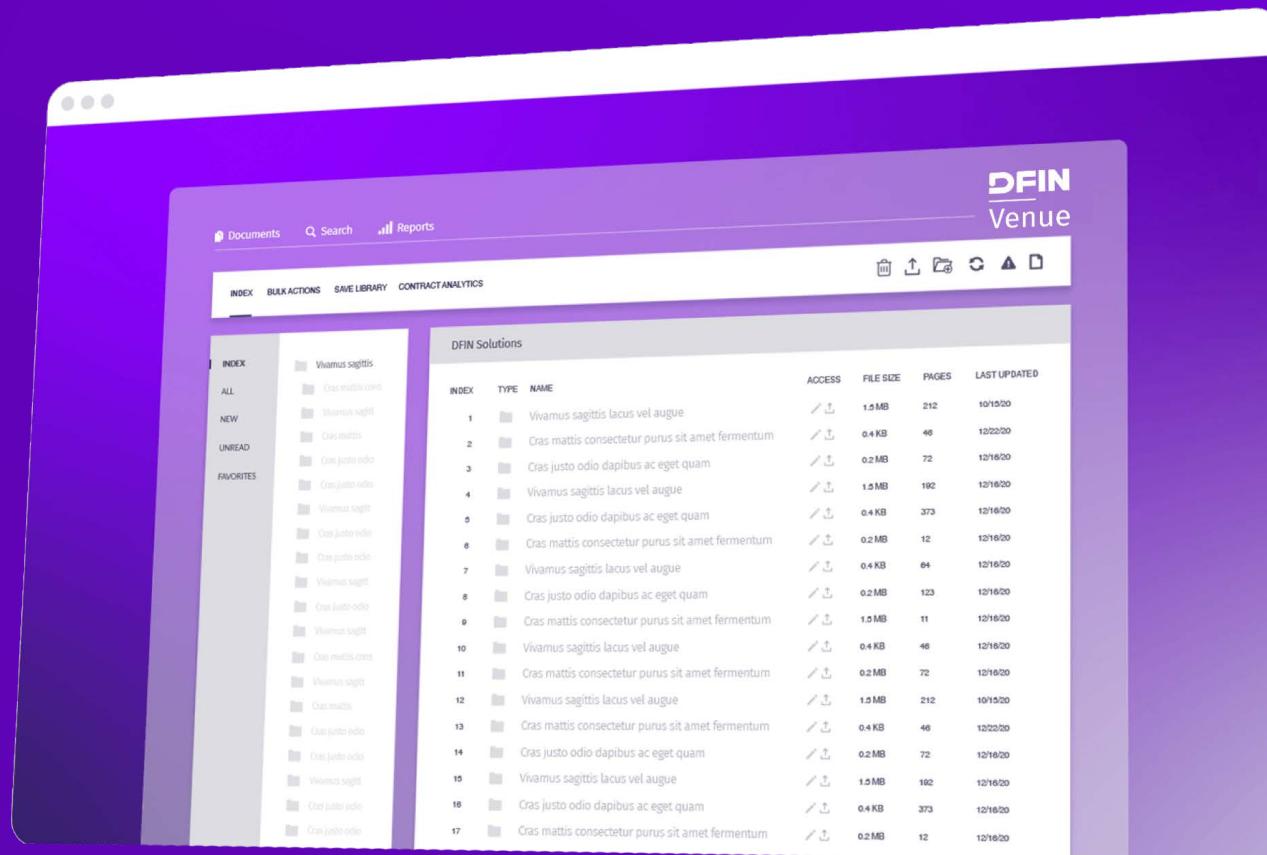
MARYBETH CONLON

VP, Business Development and General Counsel
Biote



The virtual data room built for deals.

Accelerate your deal process securely with our award-winning virtual data room. Our purpose-built virtual data rooms are reinforced by our regional experts and continually optimized for security, productivity, and usability.



AFFORDABLE SOLUTION

Saves money with transparent pricing for a complete solution



CONVENIENT

Lightning-quick set up with simple bulk uploads and folder views



SECURE

Protects data with encryption, watermarking, and anti-malware scans



EFFICIENT WORKFLOWS

Streamlines to save time, accelerate progress, and schedule reporting



INTELLIGENT INSIGHT

Delivers instant reporting on viewed content with real-time analytics



EXPERT RESOURCES

Leverages regional project manager and 24/7/365 client services



Get in touch

DFINsolutions.com

NORTH AMERICA: +1 800 823 5304

APAC: +852 2522 3803

EMEA: +44 203 047 6100

LATAM: +55 11 3031 6327