



DFIN CASE STUDY

How we helped a global investment bank drive secure collaborations & data sharing worldwide

DFIN
Venue

DC
advisory

CORPORATE SNAPSHOT

Founded in 1877, DC Advisory is an international investment bank headquartered in London, UK. The firm offers services in the areas of acquisition financing, debt refinancing, dividend recapitalization, initial public offering, M&A, joint venture, and debt.



\$75 million*

estimated annual revenue



23 global locations

throughout the U.S., Asia and Europe



700+ global professionals

with deep expertise across 11 core industries

*Based on 2023 numbers

CHALLENGE

Securely facilitate data sharing collaborations worldwide

DC Advisory teams are responsible for some of the most complex cross-border transactions including M&A, debt raisings, restructurings and private capital. Their team of 700 professionals must navigate the intricacies of each deal with agility and collaboration. With multiple parties involved with a significant amount of sensitive information, working within a protected virtual environment is critical.

DC Advisory needed a highly secure, easy-to-use platform to safeguard confidential data shared among multiple parties with time-saving features like redaction that would increase efficiencies and reduce the risk of errors/missing data.



SOLUTION

Venue is purpose-built to deliver secure, self-service VDRs

DC Advisory needed a virtual data room (VDR) for secure data sharing collaborations including those supporting several mergers and acquisitions annually. Venue virtual data rooms offer the security and privacy safeguards you need to protect your information assets. That's why Venue is trusted globally by Fortune 1000 companies, startups, PE firms, investment banks and government agencies.



FACILITATE A WIDE RANGE OF PROCESSES AND DEALS

Support fundraising, deals, bids, and audits with one platform



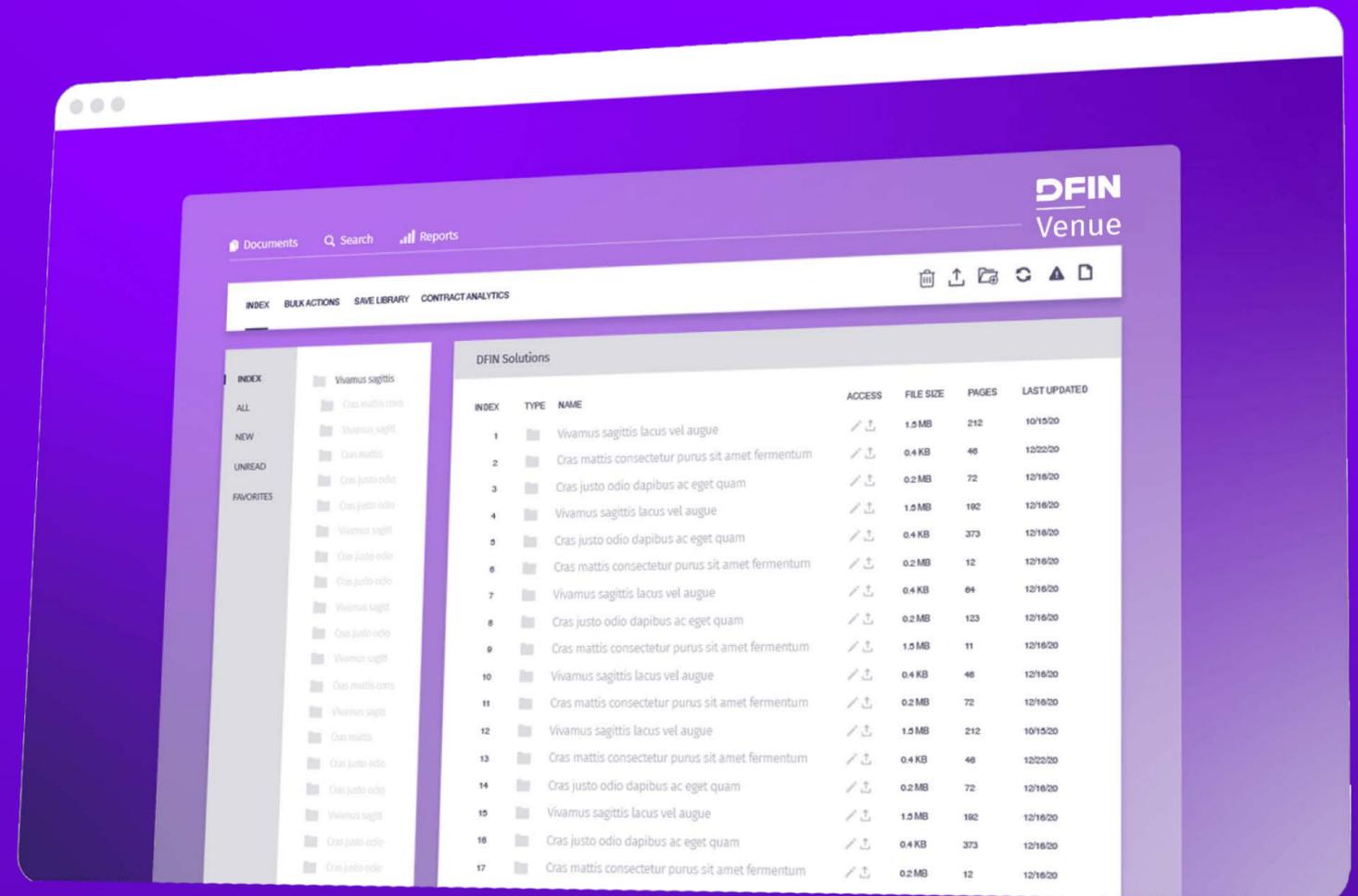
HIGHEST LEVELS OF SECURITY

SOC2 Type II audits and ISO/IEC 27001:2013 compliance



REINFORCED BY REGIONAL EXPERTS

Industry-leading experts become an extension of your deal team



“

Venue has helped provide a seamless virtual data room experience, one where we can collaborate across the globe securely with no chance of a data leak. Using dependable features in platform like simplified redaction, multi-party Q&A and unique permissioning, has saved us time and effort allowing us to accelerate deals.”

ZAINNE BILGRAMI

Investment Banking Associate (TMT)
DC Advisory





The virtual data room built for deals.

Accelerate your deal process securely with our award-winning virtual data room. Our purpose-built virtual data rooms are reinforced by our regional experts and continually optimized for security, productivity, and usability.



AFFORDABLE SOLUTION

Saves money with transparent pricing for a complete solution



CONVENIENT

Lightning-quick set up with simple bulk uploads and folder views



SECURE

Protects data with encryption, watermarking, and anti-malware scans



EFFICIENT WORKFLOWS

Streamlines to save time, accelerate progress, and schedule reporting



INTELLIGENT INSIGHT

Delivers instant reporting on viewed content with real-time analytics



EXPERT RESOURCES

Leverages regional project manager and 24/7/365 client services



Get in touch

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