



## DFIN CASE STUDY

How we brought  
better client  
experiences to this  
award-winning  
British law firm

**DFIN**  
Venue

DMH Stallard



## CORPORATE SNAPSHOT

DMH Stallard is a full service, award winning law firm that builds strong, long-term relationships with its clients by providing straightforward and honest advice to help businesses achieve their goals.



**Over 50 years  
in business**



**6 Locations  
across England**



**388 people**



## CHALLENGE

As a firm priding itself in providing the best client service, it was paramount for DMH Stallard to suggest the most intuitive and easy to use data room to its business clients.

DMH Stallard was looking for a quality data room provider who shared their vision to provide a high quality, professional and timely service to clients.





## SOLUTION

Venue virtual data rooms help DMH Stallard to ensure compliance while accelerating client deals. The ease of launching and using data rooms optimises efficiencies, and the reporting dashboard provides them with visibility into user activity. Also, DFIN's responsive customer success team is always available to help when needed.



### LOCAL SUPPORT EXPERTS

24/7 access to country-specific experts



### USER EXPERIENCE

Intuitive user experience that helped stakeholders navigate easily through the platform



### FLEXIBLE, AFFORDABLE SOLUTION

Offers everything needed without expensive extras



“

DFIN have assisted us on numerous deals. They offer a sophisticated and innovative platform which is a perfect match for the type of deals we are involved in and in line with our client's expectations. Their round the clock customer support is extremely reliable and efficient.”

**CALLUM KIRK**

Associate at DMH Stallard LLP

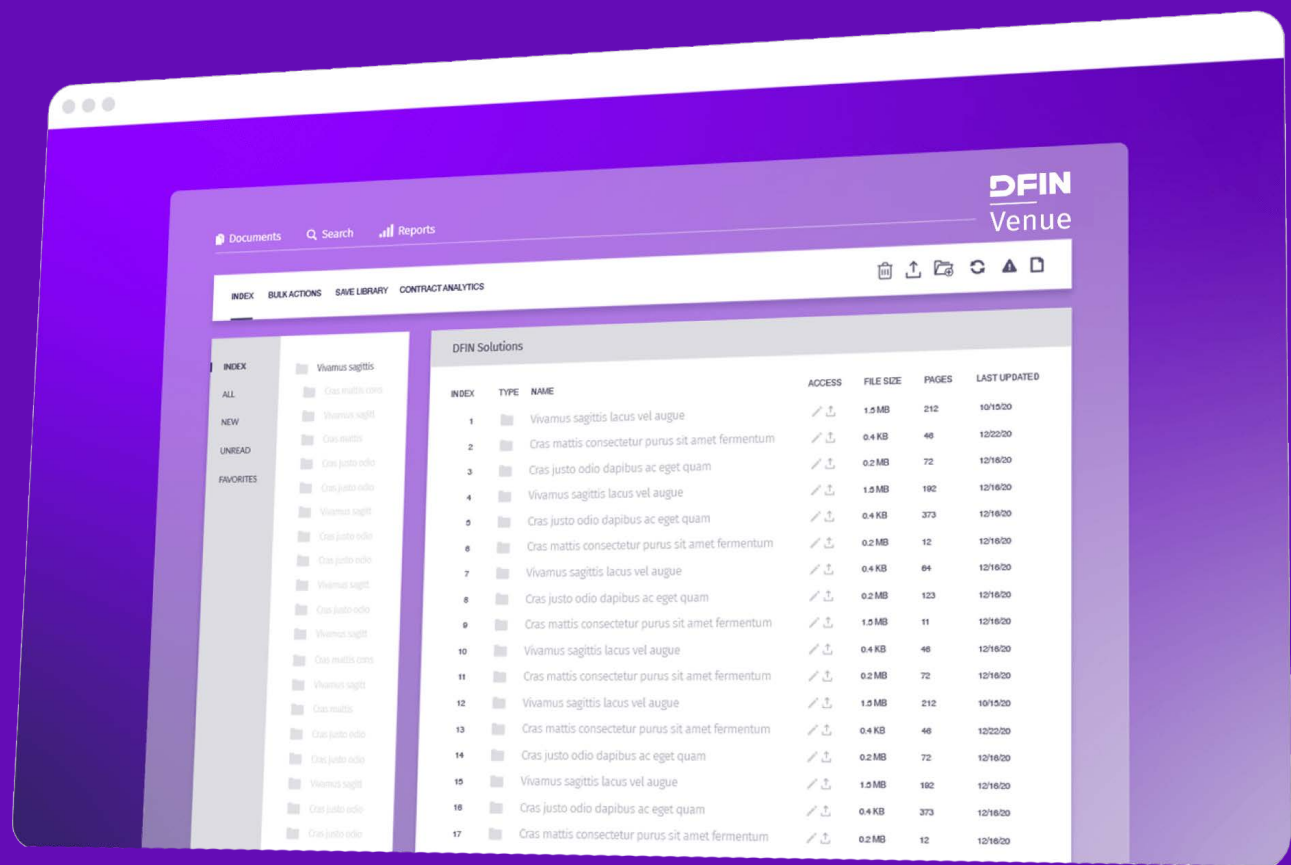






# The virtual data room built for deals.

Accelerate your deal process with our award-winning virtual data room. Our purpose-built virtual data rooms are reinforced by our regional experts and continually optimised for security, productivity, and usability.



## AFFORDABLE SOLUTION

Saves money with transparent pricing for a complete solution



## CONVENIENT

Lightning-quick set up with simple bulk uploads and folder



## SECURE

Protects data with encryption, watermarking, and anti-malware scans



## EFFICIENT WORKFLOWS

Streamlines to save time, accelerate progress, and schedule reporting



## INTELLIGENT INSIGHT

Delivers instant reporting on viewed content with real-time analytics



## EXPERT RESOURCES

Leverages regional project manager and 24/7/365 client services



# Get in touch

**DFINsolutions.com**

NORTH AMERICA: +1 800 823 5304

APAC: +852 2522 3803

EMEA: +44 203 047 6100

LATAM: +55 11 3031 6327