How Kinderhook Industries accelerated capital raising and deal closures with DFIN Venue

DFIN Venue®

Kinderhook INDUSTRIES

CORPORATE SNAPSHOT

Kinderhook Industries is a private equity firm specializing in middle-market control investments.

Founded in 2003

Headquarters in New York

$5.7B Capital Raised

Five active funds at the end of 2023

425 Investments & Acquisitions

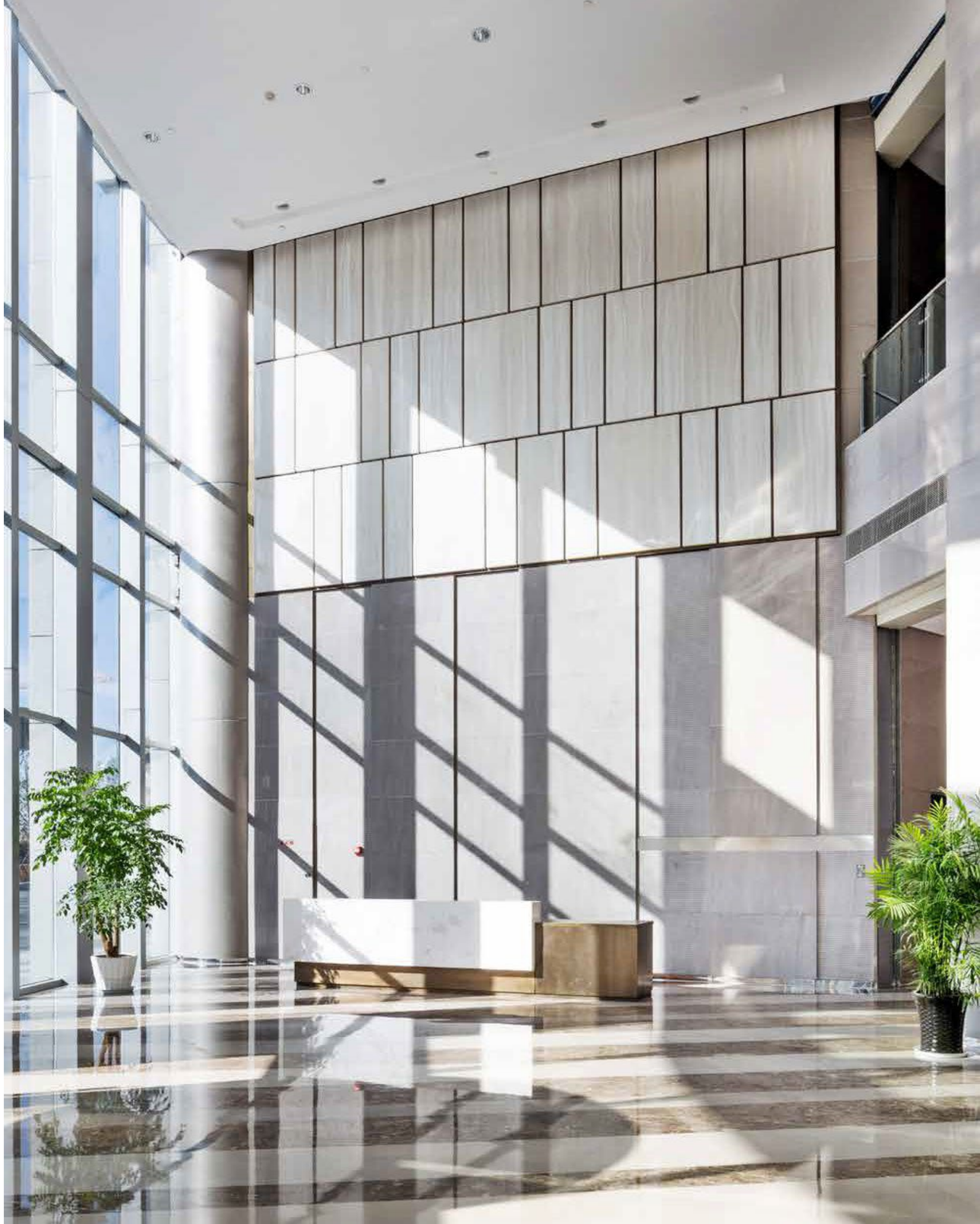
Across multiple sectors, including healthcare and manufacturing

CHALLENGE

Simultaneously executing different transactions for multiple funds & companies

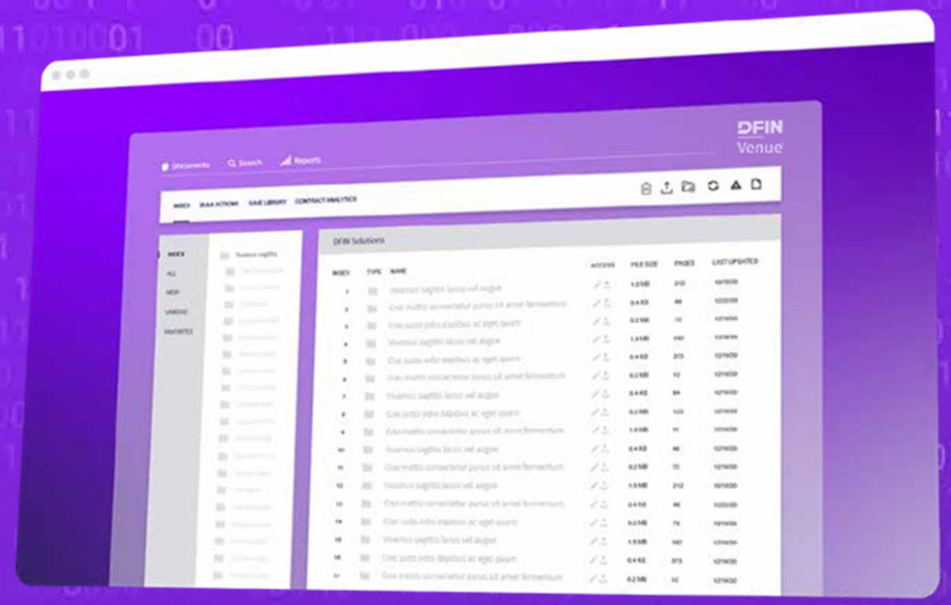
Kinderhook needed to efficiently execute a diverse mix of transactions involving several funds and many companies. Transactions included fundraising, sourcing, investments, mergers, acquisitions, and continuations.

The firm's staff did not want to become VDR admins, so they needed an easy-to-use platform with dedicated project management and expert support 24/7/365.



SOLUTION

Venue virtual data rooms help private equity firms save time and accelerate transactions



Venue accelerates transactions securely and affordably and is reinforced by project management and customer service experts. Our intuitive virtual data room platform is trusted globally by Fortune 1000 companies, startups, PE firms, investment banks, and government agencies.

EASY TO USE FOR EVERY STAKEHOLDER
Intuitive folder and file views for easy navigation

REINFORCED WITH 24/7/365 SERVICE
Our VDR experts become an extension of your teams

TIME-SAVING EXECUTIVE DASHBOARD
Access and control all your data rooms from one place

“We typically work on several transactions simultaneously at Kinderhook, so I particularly like Venue’s Executive Dashboard. It makes it convenient to navigate in and out of different data rooms and keep all our VDRs organized.

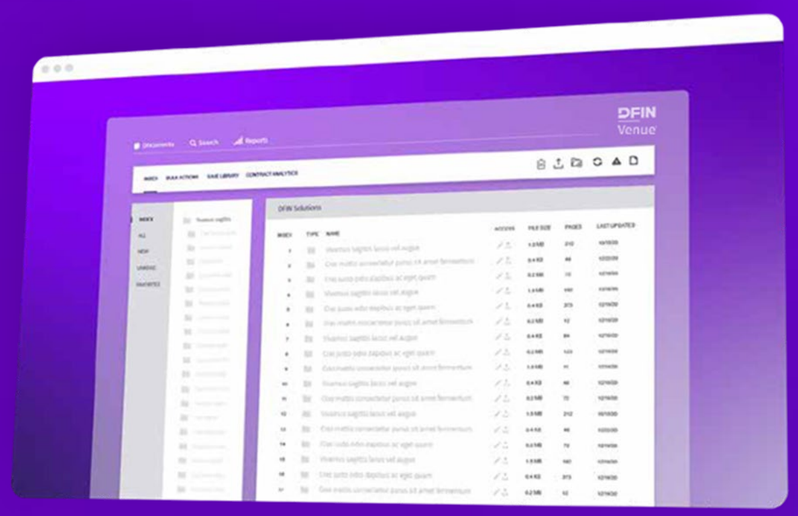
Kinderhook has used Venue VDRs for hundreds of transactions, and I’ve been using Venue since joining Kinderhook in 2020.”

KEVIN GAYHARDT
Senior Associate

DFIN®
Venue®

The virtual data room built for deals.

Accelerate your deal process securely with our award-winning virtual data room. Our purpose-built virtual data rooms are reinforced by our regional experts and continually optimized for security, productivity, and usability.



AFFORDABLE SOLUTION
Saves money with transparent pricing for a complete solution

CONVENIENT
Lightning-quick set up with simple bulk uploads and folder views

SECURE
Protects data with encryption, watermarking, and anti-malware scans

EFFICIENT WORKFLOWS
Streamlines to save time, accelerate progress, and schedule reporting

INTELLIGENT INSIGHT
Delivers instant reporting on viewed content with real-time analytics

EXPERT RESOURCES
Leverages regional project manager and 24/7/365 client services

Get in touch

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